WHOLESALE

CATALOG

PENS

PARTS

TOOLS

ACCESSORIES



STREET, BOSTON, MASS,

PEN REPAIRS MEAN EXTRA PROFITS FOR YOU!

Make More Money

INCREASE PROFITABLE TRAFFIC IN YOUR STORE
BUILD MORE SATISFIED CUSTOMERS

CASH IN ON A STEADY CONSISTENT BUSINESS.

The Investment Is Small . .

The Profits Are Big

MILLIONS OF PENS REQUIRE REPAIRS DAILY

Hundreds of Pens in Your Community Require Servicing . . . Get This

Business and Bring New Customers to Your Store

Penchalts Tells You How in the Following Pages . . .

COMPLETE PEN REPAIR KIT

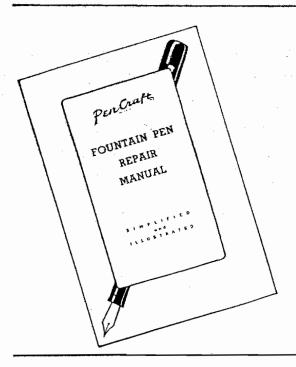
Enough to Start Your New Department

HERE'S WHAT YOU GET

- I. Pencraft Repair Manual
- 2. 6 Dozen Assorted Sacs
- 3. Sac Spreader
- 4. Sac Hook
- 5. Alcohol Lamp
- 6. Pen Section Block
- 7. Driver Pilot
- 8. Buffing Stick
- 9. Polishing Rouge
- 10. Pen Point Pliers
- 11. Magnifying Glass
- 12. Smoothening Paper
- 13. Hammer
 - 14. Repair Sign
 - 15. Sac Cement

- 16. Celluloid Cement
- 17. Cleaning Bulb
- 18. Feed Brush
- 19. Flat File
- 20. Triangular File
- 21. Drill Chuck
- 23. Bench Vise 24. Burnisher 25. Turn
- 25. Tweezers
 26. Dozen Assorted Feeds
 27. Dozen Assorted P28. Doz 27. Dozen Assorted Press Bars
 - 28. Doz. Asst. Process Points
 - 29. 100 Repair Envelopes
 - 30. Round Brush for Caps

As Illustrated on Opposite Page



Anyone with the least bit of mechanical ability should experience little trouble in repairing fountain pens if the operation is followed out according to steps described in THE PENCRAFT MANUAL.

FREE WITH REPAIR KIT

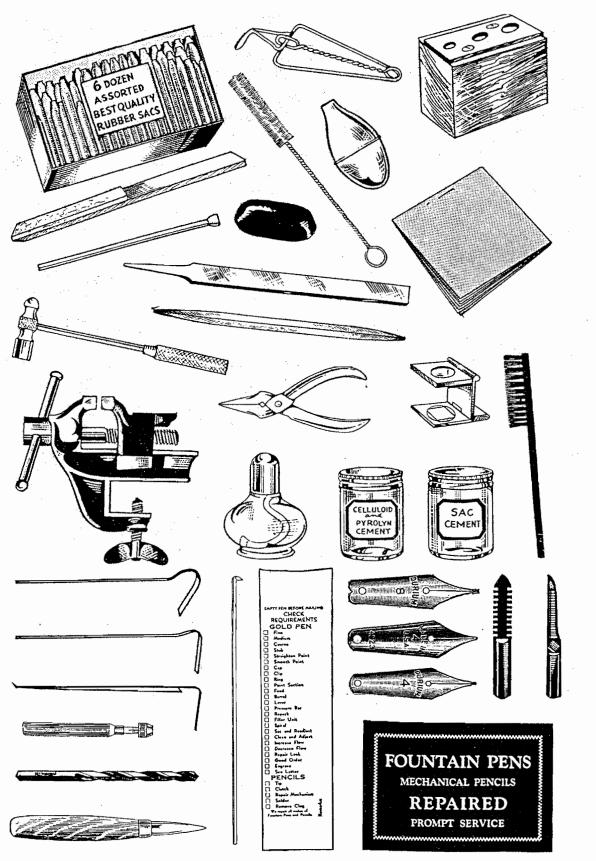
WHEN ORDERED SEPARATELY 50c PER COPY

OUR MONEY BACK GUARANTEE

We absolutely agree to refund your money (less 10 percent for handling charges) for any merchandise that you cannot sell, or do not wish to keep, returned to us in first-class condition within 30 days from date of purchase.

ALL FOR ONLY \$11.50

WE PAY POSTAGE



SPRING PRESSURE BARS

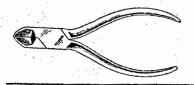
Per dozen35c—gross \$2.90

PARKER PRESSURE BARS

For Parker Duofold and Parker Lucky Curve



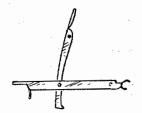
10c each—\$1.00 dozen 3 doz. asst. \$2.50



DIAGONAL CUTTING PLIERS

Forged Steel—Polished Has Sharp Cutting Edge \$1.00 each

WATERMAN BOX LEVERS

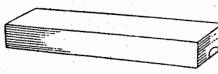


BEST QUALITY — HIGH FINISH ATTACHABLE CLIPS

CHROME ... 20c EACH
GOLD FILLED .. 33c EACH
FOR SIZE WHEN
ORDERING
SEE BUTT END OF
BARREL

FOUNTAIN PEN BOXES

For display or mailing, strong and durable, covered with brown kraft paper 61/8 in. by 11/16 in., 30c doz. \$2.00 per hundred \$16.00 per thousand

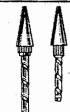


a sirenninispintil Wildian.

COMB FEEDS

(Clean Cut)

10c Each



PENCIL MOVEMENTS

Gold Filled Front or Chrome

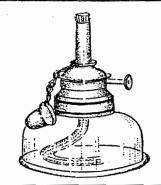
15c Each \$1.25 Dozen



Smoothen Points with

TRIPLE-O-FRENCH EMERY PAPER

6 Sheets 20c



ALCOHOL LAMP

(Uses denatured or wood alcohol)

To heat the feed or hard rubber parts to make them pliable. Used for soldering.

1 oz. size 50c 2 oz. size 65c

Round Bristle BRUSHES



For cleaning the insides of inky caps and barrels.

15c Each \$1.50 Dozen



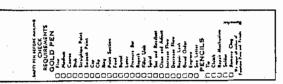
CLEANING BULB

Saves time and breakage, flushes sediment from point section and feeds without requiring removal of pen point.

15c Each

\$1.50 Dozen

PEN REPAIR ENVELOPES



FOUNTAIN PENS
MECHANICAL PENCILS
REPAIRED
PROMPT! EFFICIENT SERVICE

DATE

REPAIR NO.

OWNER

DEALER

100—60c 500—\$2.50 1000—\$4.50 3000 Your Name and Address Imprinted \$15.50

5000 Your Name and Address Imprinted \$24.00 THESE LOW PRICES CANNOT BE DUPLICATED

BURNISHER

Tempered Steel Highly Polished

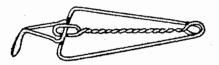


Lacquered Wood Handle 50c Each

SAC SPREADERS

For Stretching Rubber Sac

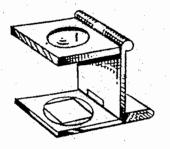
25c Each



HIGH POWER MAGNIFIER

1/4" x 1/4" Lens 50c

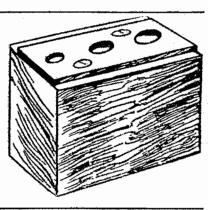
1/2" x 1/2" Lens 75c

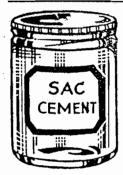


PEN SECTION BLOCK

Used for Driving feed and gold pen from point section.

60c





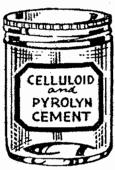
SAC CEMENT

For attaching rubber sac to point section.

15c Bottle

Will mend anything made of celluloid, tortoise shell or pyrolyn. Practical and economical.

25c



FOUNTAIN PENS

MECHANICAL PENCILS

REPAIRED

PROMPT SERVICE

A sign that will bring business in for you. Your first repair job pays for it. 10 x 7 with silver letters and silver borders on a black background.

25c EACH

THE PUBLIC BUYS WHERE IT GETS SERVICE

NONE BETTER—FIRST QUALITY HARD IRIDIUM 14K GOLD POINTS

Tipped with the highest quality IRIDIUM to insure long wear, smoothness and complete writing satisfaction. High standards of

manufacture plus rigid inspection is your guarantee of absolute

quality.

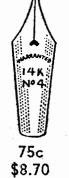
Complete Assortment

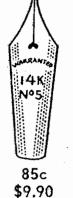
\$3.95

Each 40c Dozen

50c









\$4.50 \$5.90 SAVE MORE THAN HALF ON THIS

Special value 12 gold pen point assortment with alloy IRIDIUM tip points. Per Dozen. Regular Value \$12.00

ASSORTMENT



Alloy Iridium Tip Points 14K Gold

No. 19 Each 25c	Doz. \$3.00	No. 28 Each 45c	Doz. \$5.20
No. 21 Each 32c	Doz. 3.70	No. 31 Each 50c	Doz. 5.60
No. 23 Each 34c	Doz. 3.95	No. 32 Each 50c	Doz. 5.60
No. 24 Each 35c	Doz. 4.00	No. 50 Each 75c	Doz. 8.50

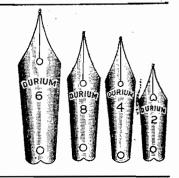
DURIUM PEN POINTS

A new point far superior to the gold-plated or plain steel point. Smooth writing, non-tarnishable Durium Pen Points will give complete satisfaction.

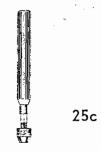
Sizes 2 and 4 40c doz. Gross, \$3.20 Sizes 6, 7 and 8 45c doz. Gross, \$3.50

Durium Two-Tone Nibs

..... 50c doz. \$4.20 gross 60c doz. \$4.50 gross

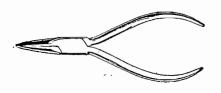


DRILL CHUCK



POINT STRAIGHTENING **PLIERS**

Just the Right Size Specially Ground Made of Best Swedish Steel



\$1.00 Each

DO YOUR OWN REPAIRING—ORDER A KIT NOW

STAINLESS STEEL BALL POINTED NIBS

Non-corrosive, stainless steel, gold-plated points 25c dozen \$2.45 gross



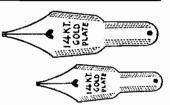
GOLD PLATED POINTS

Small points, dozen 15c

Gross\$1.60

Large points, dozen.....20c G

Gross 2.00



STAINLESS CORROSION-PROOF

14K Gold Plated F. P. Points

5c Each

45c Doz.

Gross \$4.40



TWO-TONE

Dozen 55c

Gross \$5.00

RADIITE IRIDIUM TIPPED POINTS

Made like the best quality gold nib highlypolished and non-tarnishable. These points will wear a lifetime.

Sizes 1		 	each	15c
Dozen	 	 	\$	1.50
Size 8	 	 	each	20c
			•	

RADIITE IRIDIUM TIPPED TWO-TONE

GOLD PLATED NIB

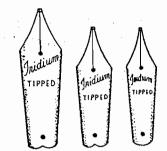


Sizes 2—4—5

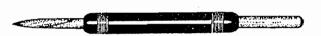
Each 18c

Dozen \$1.75





IRIDIUM TIPPED GOLD PLATED SMOOTH WRITING NIBS

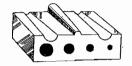


TWO-WAY BURNISHER HARDENED STEEL

Highly Polished—Hard Rubber Handle 75c

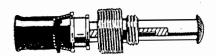
POINT BURNISHING BLOCK

Made of Solid Steel None Better for Straightening Bent Points



Each \$2.50
WITH TWO-WAY BURNISHER
\$3.00

PARKER VACUUM FILLER UNITS



COMPLETE FILLER UNIT

SLENDER STANDARD OVERSIZE

40c Each

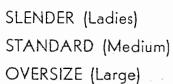


PARKER DUOFOLD CLIPS
SENIOR-JUNIOR-LADY

Each 25c

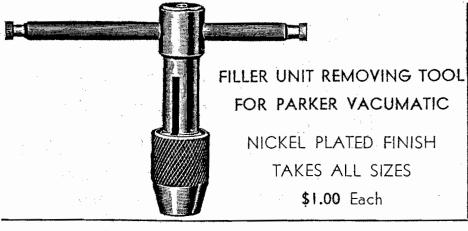
Dozen \$2.50

DIAPHRAGM FOR PARKER FILLER UNIT



Each 10c

Doz. \$1.00

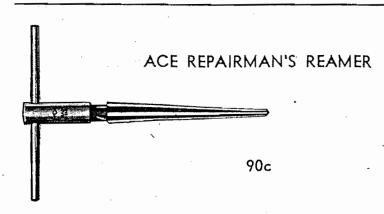


PARKER
DUOFOLD
BLIND CAPS
(End Caps)
SENIOR
JUNIOR
LADY

10c Each \$1.00 Dozen

HAND VISE is used for holding small pieces of work. Die cast jaws—steel guide pin and screw—red enamelled wooden handle. A very useful tool.

75c



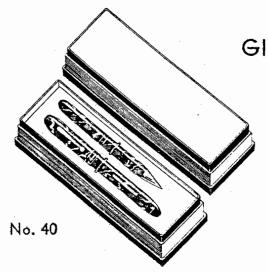


Repairman's Reamer is a long-tapered reamer ranging from $\frac{1}{8}$ " diameter at the point to $\frac{1}{2}$ " diameter at the large end. Reamer is made of the highest grade of tool steel. It is indispensable wherever holes are made.

\$2.50 WILL BRING YOU ABOUT \$50.00 IN BUSINESS

	ACTUAL SIZE	No.
		125
		14EL
IT PAYS TO		155
USE THE BEST		15L
to craft		
PenCraft		15EL
RUBBER SACS		16L
ARE MADE OF		165
PURE GUM RUBBER	and the second residue as followed a second research second second by the last of the second	17EL
Guaranteed Not To		175
Swell From Acid Inks		18L
Will Not Dry or Crack		185
Guaranteed Always Fresh		18EL
1 Dozen \$.40 3 Dozen 1.00		为9EL
100 Sacs		× 20EL
300 Sacs 6.00		½ 20M
500 Sacs		20\$
2000 or over @\$10.00 per M		
		₹ 22L
		5 − 23M
		1005
SAC HOOK		→ 23EL
For Removing Old Sac From		23L
Barrel Each 10c		24El

Doz. **75c**



GIFT BOXES THAT HELP TO SELL—

DRESS UP YOUR PEN AND PENCIL SETS
WITH THESE ATTRACTIVE BOXES

20c Each \$2.25 Doz. \$23.50 Gross

Color—Ivory Bottom—Gold Covered Top

SILK LINED AND PADDED FOR EFFECTIVE DISPLAY EVERY SET BOX HAS AN OUTSIDE PASTEBOARD COVER

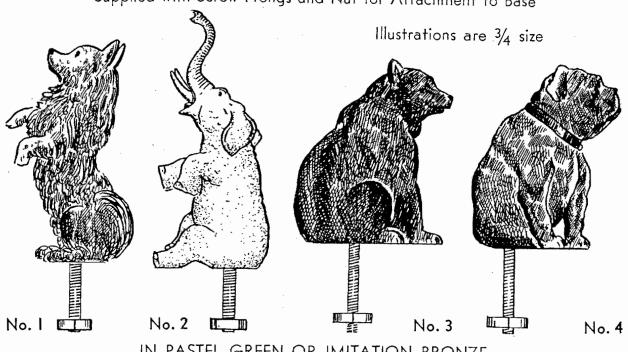
No. 35 (at right) same as above Only for Single Pen or Pencil

Can also be had in a Blue and Gold Combination—High Gloss Blue Finish Bottom—Gold Embossed Top—Imitation Plush Padding—Ribbon to hold Pen in place—Very distinctive.



STATUETTES-DESK SET ORNAMENTS

Supplied with Screw Prongs and Nut for Attachment to Base

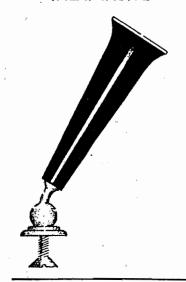


IN PASTEL GREEN OR IMITATION BRONZE

Each\$.50 Dozen\$5.75

ON ANY MATTER PERTAINING TO FOUNTAIN PENS

INEXPENSIVE



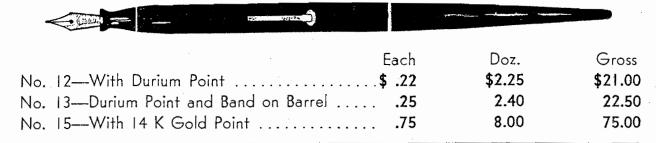
STATIONARY GOOSENECK BRACKET AND FUNNEL

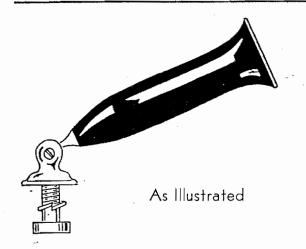
Dozen 1.80

Gross 14.40

IN CHROME OR GOLD PLATED

INEXPENSIVE DESK SET FOUNTAIN PENS





PENCRAFT TWO-WAY SOCKET and SWIVELS FOR DESK SETS

Gold Plated Swivel—Black Socket 60c each \$6.00 doz.

Chrome Swivel—Black Socket
50c each \$5.50 doz.

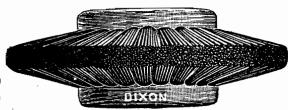
MOORE'S DESK PENS (To Fit the Above Sockets)

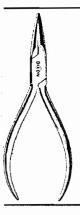
Beautifully Finished Holders with Solid Gold Nibs......\$1.00 each \$10.80 doz. Furnished in Black, Brown, Red, Marine Green and Mottled Grey

WOOD CENTER BRISTLE BRUSH WHEELS

No. 41G 42G Diameter 2½"

Price Each 30c 35c Doz. \$3.00 \$3.50

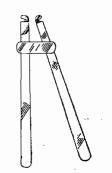




POINT STRAIGHTENING PLIERS

Just the Right Size Specially Ground Made of Best Swedish Steel

\$1.00 Each



CLAMPS

To Fasten Waterman Levers

\$1.25 Each

TAPE COVERED PLIERS

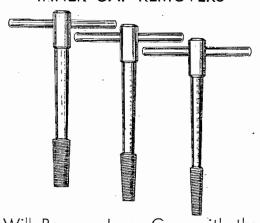
For Removing Point Sections
Without Marring



A Handy Tool for Many Uses

Price **\$1.25**

INNER CAP REMOVERS

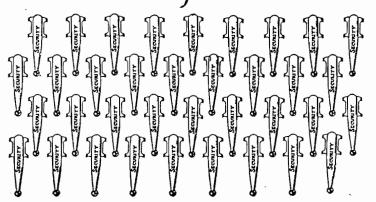


Will Remove Inner Caps with the
Least Amount of Breakage
No Shop is Complete Without a Set
Each \$1.25

Set of Three \$3.50

SECURITY

Pen Clips Pencis



SLIP ON CLIPS

CARD

OF

3 DOZEN

\$1.20

GROSS \$4.50

SMALL SIZE FOR PENCILS MEDIUM AND LARGE FOR PENS

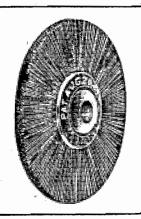
We Repair All Makes of FOUNTAIN PENS—PENCILS RONSON and EVANS LIGHTERS

WE RETURN ALL WORK SAME DAY RECEIVED

EVANS LIGHTER PARTS

No. I Fuel Cap 2 Flint Cap 3 Flint Wheel 4 Fulcrum Screw 5 Case Spring 6 Flint Spring 7 Plunger Spring 8 Plunger 9 Snuffer Cap	.15 .30 .10 .10 .10 .10	2 3 3 4 4 5 5 WWW.WW.WW.WW.WW.WW.WW.WW.WW.WW.WW.WW.WW

THE ABOVE PRICES ARE FOR LOOSE PARTS ONLY



WIRE WHEEL BRUSHES NONE BETTER FOR POLISHING LIGHTER CASE OR CLEANING LIGHTER PARTS

3′′	Diameter	2	Row	Str.	Brass	Wire	. 60c Each
3"	Diameter	3	Row	Str.	Brass	Wire	. 80c Each



BUFFING STICK

Good quality.....ea. 15c doz. \$1.50

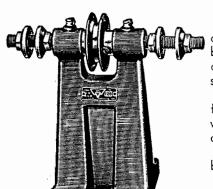
GOLD ROUGE FOR USE ON BUFF STICK 25c



PEN PARTS—TOOLS—EQUIPMENT

No. 120 GRINDING OR POLISHING HEAD

Full Bronze Bearings



A stocky machine with a solid frame and ample base to withstand years of service. The spindle is $\frac{1}{2}$ inch in diameter and runs in two bronze bearings 11/4 inches long. It is wick-oiled from two large reservoirs in the casting just below the bearing on either side which are fed through the spring top oilers.

The spindle is threaded at both ends and carries two sets of hardened flanges 11/4 inches in diameter to carry wheels up to 4 inches in diameter with a $\frac{3}{4}$ -inch face and $\frac{1}{2}$ -inch hole. The V-belt pulley is $\frac{21}{4}$ inches in diameter. Designed to drive from above, behind or below.

Frame nicely finished in battleship gray. Flanges polished, nickeled and

buffed.

Height 6 inches Base $4\frac{1}{8} \times 4\frac{1}{8}$ inches

Weight 51/4 lbs. Price Each \$2.75

Add Postage

No. 125 GRINDING OR POLISHING HEAD

Full Bronze Bearings

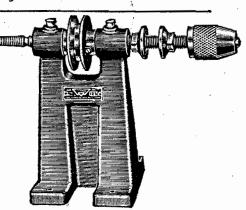
Exactly the same as No. 120 above, but fitted with a clean, deep taper thread spindle in place of the wheel arbor on the left. This permits the use of buffing wheels and a great variety of wheels built on wood centers, and on the right an all-steel three-jawed chuck, that holds rods or drills from 0 to 3/8 inch in diameter. Height given is to center of spindle.

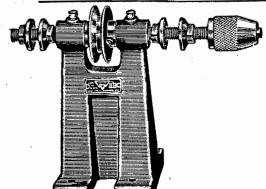
> Height 6 inches

Base 41/8 x 41/8 inches

Weight Price Each 5 lbs. \$3.30

Add Postage





No. 130 GRINDING OR POLISHING HEAD

Full Bronze Bearings

Exactly the same as No. 120 above, but with a longer spindle on the right side on which is a nickeled and buffed all-steel chuck with three hardened jaws that holds 0 to 3/8 inch round shank drills or rods.

> Height 6 inches

Base $4\frac{1}{8} \times 4\frac{1}{8}$ inches

Weight Price Each 51/2 lbs. \$3.50

Add Postage

No. 155 POLISHING HEAD

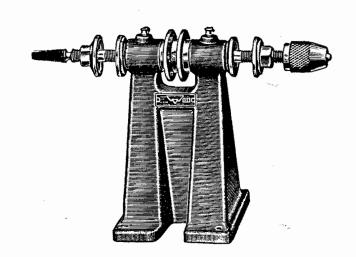
"Oilite" Bronze Bearings

A heavier head with bigger base, greater height, running in two "Oilite" bronze bearings. The spindle is 3/4 inch in diameter and carries a deep, clean taper thread and a pair of wheel flanges on one end and a pair of flanges and chuck on the other.

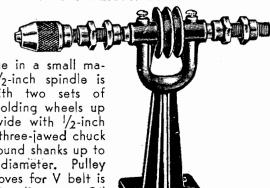
The wheel flanges are 13/4 inches in diameter and hold wheels up to 6 inches or larger in diameter with 1-inch face and 1/2-inch hole. Hardened steel flange nut. The chuck has three hardened steel jaws and holds 0 to 3/8 inch drills or rods. Polished V-belt pulley is 21/4 inches in diameter and drives from above, behind or below.

Frame finished in battleship gray enamel. Flanges and chuck nickel plated and buffed.

Base Weight Price Each Height 5 x 5 inches 9 lbs. \$7.15 $7\frac{1}{2}$ inches Add Postage



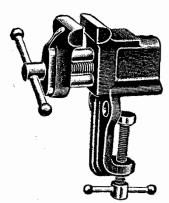
No. 501 M-S POLISHING HEAD



A big value in a small machine. The 1/2-inch spindle is equipped with two sets of flanges for holding wheels up to 3/4 inch wide with 1/2-inch holes, also a three-jawed chuck for holding round shanks up to 1/4 inch in diameter. Pulley with two grooves for V belt is 13/4 inches in diameter. Oil holes with brass plugs provided. Base black and pulley red enameled.

Height 6¾ inches Weight 2½ lbs. Add Postage Price Each \$1.70

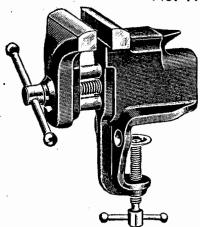
No. 15 M-S VISE



A small vise of the well known twin guide rod construction which, with the clean cut screw, gives smooth action and rigidity. Jaws meet squarely. Clamps to bench up to 2 inches thick. Machined jaws 11/2 inches wide. Body casting finished in red and movable jaw casting in black enamel.

Jaws Weight Price Each
11/2 inches 21/8 lbs. \$1.00
Add Postage

No. 1700 M-S VISE



A strong, rigid vise with machined jaws $2^{1}/_{2}$ inches wide that open $2^{1}/_{4}$ inches. Jaws meet squarely. Twin steel guide rod construction. Small anvil on body casting. Body finished in red, movable jaw in black enamel. Clamps to bench up to 2 inches thick.

Jaws Weight Price Each 2½ inches 3½ lbs. \$1.40 Add Postage

CANTON FLANNEL POLISHING BUFFS

Machine Sewed

3" Diam. 30 Ply 3 Rs. 25c ea. \$2.30 doz. 4" Diam. 30 Ply 3 Rs. . . . 30c ea. \$2.60 doz. 5" Diam. 30 Ply 3 Rs. . . . 35c ea. \$3.40 doz.

CARBORUNDUM WHEELS

With Lead Centers

For General Grinding Work, Tools, Parts, Fittings, etc. 3" Diam. x 3/8" thick. . 75c ea. 4" Diam. x 1/2" thick. . \$1.25 ea.



LEAD CENTER MUSLIN POLISHING BUFFS

3" Diam. 54 Ply

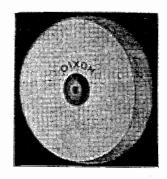
35c ea. **\$3.55** doz.

4" Diam. 54 Ply

40c ea. \$4.15 doz.

5" Diam. 54 Ply

50c ea. \$5.40 doz.



MUSLIN POLISHING BUFFS

Machine Sewed

3" Diam 35 Ply

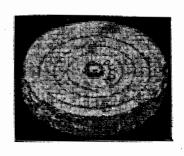
15c ea. \$1.40 doz.

4" Diam. 42 Ply

20c ea. \$1.80 doz.

5" Diam. 45 Ply

25c ea. \$2.50 doz.



WAHL-EVERSHARP FINE

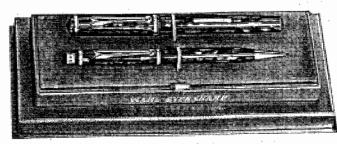
PACEMAKER

Pen is equipped with a 14K solid gold, iridium tipped point for permanent velvety smooth writing.

Has a dependable lever-vac filling mechanism—ink window shows when to refill. Constructed in beautiful colors of genuine unbreakable pyralin with gold filled banding and modern clip.

This new pen has been perfectly matched with the new Eversharp Repeating Pencil—the pencil you can sharpen with your thumb!

Press the top and a new point appears! Where one lead is used, you don't have to refill. Just press the top—and a new lead takes the place of the one you have used! Feeds leads continuously—needs refilling only once or twice a year.



** **	10811 10812
	10811 10812
Pencils \$2.00—\$1.20 Net	



WAHL OXFORD SI

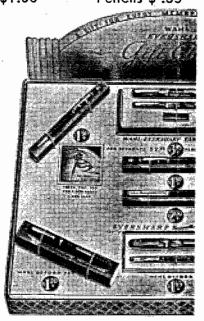
Select-O-Point pens are available points-Points gold-plated, iridium tip

Not only is there point selection be that the points are replaceable—sinp insert the new.

Constructed in beautiful colors of Equipped with an efficient lever-vac shows when to refill.

Matching pencil has propel, repel, e for Eversharp Square Lead—lead can't

Pens	Colors
22110	 .Jet Black
22114	 .Brown Sw
22118	 .Green Sw
Pens \$1.00	



GIFT CHEST A

For the first time the Wahl Company offers you an priced from \$1.00 to \$3.95. This gift chest gives business but also on pen and pencil gift business a

I—Eversharp Repeating Pencil No. 10610 or No. 1063—Eversharp Repeating Pencils No. 13100, No. 13102—Wahl Oxford Pens, No. 22110 and No. 22114 at I—Wahl Oxford Set, No. 22118—20118 at \$1.65...
I—Wahl-Eversharp Varsity Set with 15c tube of lead Retail Value \$14.10

Dea

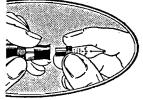
THE PENCIL YOU CAN

The aristocrat of display cards—attractively colored in Black and Gold with a wine colored suede pencil pad—is offered FREE with No. RP-6 Assortment.

No. RP-6 ASSORTMENT—6 \$2.00 Repeating pencils—rhodium and black pyralin—mounted on an attractive display card. Necessary boxes FREE.



WRITING INSTRUMENTS



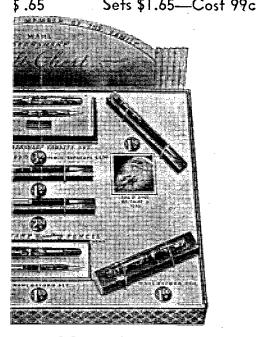
D SELECT-O-POINT

silable with four types of replaceable ium tipped for smooth, easy writing. ction but a big feature of this pen is a-simply screw out the old point and

olors of genuine unbreakable pyralin. ver-vic filling mechanism. Ink window

repel, expel mechanism. Square tipped ad can't slip, twist, or turn.

	C - 1 - 61 / F	
reen Swirl		20118
:t Black		20110
Colors		Pencils

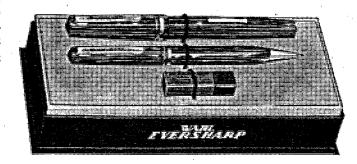


VARSITY

A New Wahl-Eversharp Pen constructed in beautiful new colors of unbreakable pearl pyralin. Attractive banding and modern clips add to distinction of merchandise. 14K solid gold, iridium tipped points assure smooth, easy writing. Has dependable lever-vac filling mechanism—ink window shows when to refill.

Matching pencils have propel, repel, expel mechanisms—square tipped for Eversharp Square Lead—lead can't slip, twist, or turn.

Take advantage of the special combination sets. A pen with a perfectly matched pencil and a tube of Eversharp Square Lead packed in an attractive gift box . . . and what's more the retail price is less than that for the pen and pencil.



	Pen	Pencil	Set \$3.95 with Free
List	\$2.75	\$1.50	tube lead
Jet Black	02300	00300	92300
Green Panelled with			
Red and Silver	02301	00301	92301
Red Panelled with	00000	. 00200	00200
Black and Silver Gold Panelled with	02302	00302	92302
Black and Gold	02304	00304	92304
black alla Gold	02304	0030 1	72304

Pens \$2.75—\$1.65 Net Pencils \$1.50—90c Net

Special ensemble with free tube of lead \$3.95—\$2.37 Net

ST ASSORTMENT

you a new gift chest of nationally advertised, fast-selling pens and pencils begives you the opportunity to not only cash in on the Christmas gift isines, all year around. Each item packed in an attractive gift box.

A\$SORTMENT X-38		
No. 10645 at \$2.00	\$2.00	\$1.20
No. 13101, No. 13102 at \$1.50 each 114 at \$1.00 each	4 . 50	2.70
?114 at \$1.00 each	2.00	1.20
1.65	1.65	.99
of lead at \$3.95 (assorted colors—our option)		2.37
Dealer Cost \$8.46	Dealer Profit	\$5.64

CAN SHARPEN WITH YOUR THUMB



RP-15 ASSORTMENT — 12 genuine \$1.50 Eversharp Repeating Pencils in three attractive colors — red, green, and black. Distinctive banding and a modern clip add to attractiveness of merchandise. Entire assortment mounted on a display card that dramatically tells the story of this new pencil — ties in with National Advertising.

¢10 00



E-Z-C PRICE TICKETS

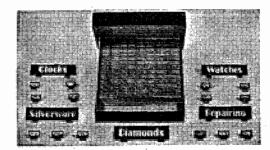
NEAT — ATTRACTIVE — NON-TARNISHABLE UNBREAKABLE — EASY TO READ — STAY CLEAN

(NOT MADE OF PAPER OR CARDBOARD)

25c

3.95

#595 E-Z-C PRICE TICKETS





ACTUAL ----SIZE

(Silver on black)

lacktriangle	540	PRI	CE	TI	CKETS
	5 е	ach	25c	to	\$400.

5 SIGNS

• 75 EASELS

\$595

Complete with Box

Additional Price Tickets

Any Denomination from Ic up

No less than 10 of one denomination 10 for 35c

Additional Easels—Single slot 50 for \$1.00

SECTIONS MARKED FOR QUICK SELECTION

E-Z-C SIGN TICKETS 50 DOUBLE SLOT EASELS 234 SIGN TICKETS

Additional Easels—Double Slot 50 for \$1.00

Additional Sign Tickets (no less than 10 of each sign)—10 for 35c

75 UNBREAKABLE EASELS

5 NEAT DISPLAY SIGNS

540 PRICE TICKETS

108 DIFFERENT DENOMINATIONS

5	of	each	as	follov	4 5
	8.0	00	15.	50	37.50

	0.70	0.00	10.00	37.33	43.55
50c	4.00	8.50	16.50	39.75	87.50
75c	4.25	8.75	16.95	40.00	90.00
95c	4.50	8.95	17.50	42.50	95.00
1.00	4.75	9.00	18.50	45.00	99.75
1.25	4.95	9.50	19.50	47.50	100.00
1.50	5.00	9.75	20.00	49.75	125.00
1.75	5.50	9.95	21.50	50.00	150.00
1.95	5.75	10.00	22.50	52.50	175.00
2.00	5.95	10.50	24.50	55.00	195.00
2.25	6.00	11.50	24.75	57.50	200.00
2.50	6.50	12.50	25.00	60.00	225.00
2.75	6.75	12.75	27.50	62.50	250.00
2.95	6.95	12.95	29.75	65.00	275.00
3.00	7.00	13.50	30.00	67.50	300.00
3.25	7.50	14.50	32.50	70.00	350.00
3.50	7.75	14.95	33.75	75.00	375.00
3.75	7.95	15.00	35.00	77.50	400.00

#295 E-Z-C SIGN TICKETS



AS USED
WITH
PRICE
TICKET



85.00

(Silver on black)

- 50 EASELS
- 234 SIGN TICKETS AS LISTED

Diamond Jeweled 15 Jewels 17 Jewels 19 Jewels 21 Jewels 23 Jewels 10K Gold 14K Gold

18K Gold Sterling Platinum Gold Filled Special Charge It Pay Weekly Easy Terms Real Value

\$295

Complete with Box

Now, you'll enjoy writing MORE, with the QUALITY PEN that gives a thought to your pocketbook!

E LUXE

PROVES THAT YOU CAN GET A REALLY GOOD FOUNTAIN

PEN FOR A DOLLAR

Compares with any on the market in beauty, utility, wear and value.



 14 Carat Gold Reinforced Point (Fine Medium, Broad)

- Large Ink Capacity
- Vacuum Sealed, Leak Proof Cap
- Instant Flow Feed
- Choice of gorgeous inlay effect colors—Pearl Black, Copper Black, Green Black
- Men's and Women's Sizes

And the price is only \$1.00

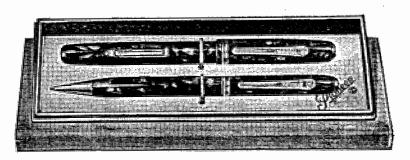
WEAREVER DE LUXE PEN AND PENCIL SET Dealers cost \$1.00 Each \$10.80 Doz.

Here is the fine Wearever DeLuxe Pen put up with a companion pencil in a handsome gift package for yourself and your friends. The propel, repel, expel pencil matches the pen in every way for quality and value. It holds a yard of lead, has a concealed eraser and its trim is gold plated. Alone, the pencil sells for 50c. but with the pen it makes a combination that can't be beat for only \$1.50. A Set You'll Be Proud To Give

WEAREVER OFFERS

A Gift Set For Everybody

\$1.00



For quality at a popular price you will hunt a long time for the equal of this Wearever-made Fountain Pen and Pencil Set. Its beautiful Pearl colors offer a choice of morocco, blue, green, grey or black. The pen has a 14 Kt. gold reinforced point, narrow chased band, gold plated trim. The pencil to match uses 4 inch leads and has a triple action movement. Put up in an attractive gift box.

Dealer Cost 65c Each—\$7.20 Doz.

SALES PRODUCING EASEL ASSORTMENTS BY PARKER

Genuine PARKER quality

With super-smooth nibs and points

Smartly styled

With non-breakable barrels

All pens with **Visometer** feature—shows when to refill



Parkette Pen Easel No. 378

Size: $13 \times 12 \frac{1}{2}$ "

Displays pens in writing position, emphasizing Visometer feature

12 Parkette Pens at \$1.25

Total list—\$15.00

Dealer cost-\$9.00



Parkette Set Deal No. 339

Complete Duette set department Parker pen and pencil sets to suit all persons and purses

Easel lithographed in three brilliant colors and "Lamcote" finished. Size 21 x 23", suitable for window or counter display.

Deal 339 Consists of:

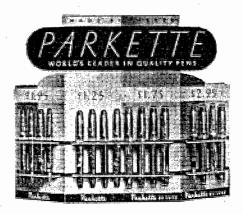
2 Parkette Sets	\$1.95	\$3.90
2 Parkette DeLuxe Sets	2.95	5.90
2 Challenger Sets	3.95	7.90
2 DeLuxe Challenger Sets	5.00	10.00
2 Royal Challenger Sets	7.50	15.00
Total List		\$42.70
Dealer Cost		25.62
Dealer Profit		17.08

Parker



Parkette DeLuxe Pen Easel No. 979

Size: 10 x 11"
Displaying attractively:
12 Parkette DeLuxe Pens at \$1.75
Total List \$21.00
Dealer Cost .. 12.60



Parkette Pen and Set Combination Easel No. 980

 Size: 17 x 19"

 Features Parkette and Parkette DeLuxe

 Pens and Sets
 4 Pens © \$1.25
 \$5.00

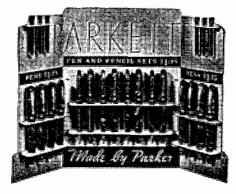
 4 Pens © \$1.75
 7.00

 2 Sets © \$1.95
 3.90

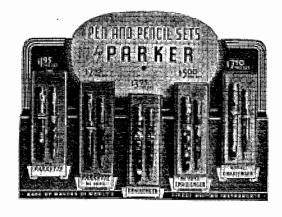
 2 Sets © \$2.95
 5.90

 Total List
 \$21.80

 Dealer Cost
 13.08



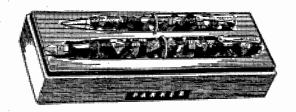
Parkette Combination Easel No. 983



Easel No. 327

Size: $16\frac{1}{4} \times 12\frac{1}{4}$ "

An attractive but complete display for sets | Parkette Set | \$1.95 | Parkette DeLuxe Set | 2.95 | Challenger Set | 3.95 | DeLuxe Challenger Set | 5.00 | Total List | \$21.35 | Dealer Cost | 12.81



PARKER CHALLENGER

	List	Dealer Cost
PEN	\$2.75	\$1.65
PENCIL	1.25	.75
SET	3.95	2.37
CHALLENGER	DE LUXE	
PEN	\$3.50	\$2.10
PENCIL	1.50	.90
SET	5.00	3.00



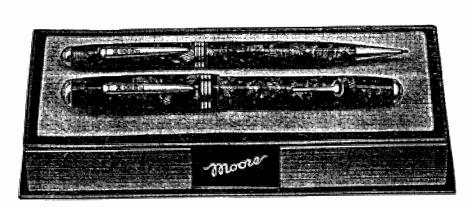
No. 283C Ladies'



SOLD TO THE BEST TRADE SINCE 1900

Fitted with the famous smooth-writing MANIFLEX POINT, these stylish models offer the utmost in attractiveness.

	Short clip Retail Price Black \$3.00 Gray 3.00 Brown 3.00 Green 3.00	Dealer Cost \$1.80 1.80 1.80		
No. 292C 293C 294C 295C	Long Clip Black \$3.00 Gray 3.00 Brown 3.00 Green 3.00	\$1.80 1.80 1.80 1.80		
No. 492C 493C 494C 495C	Standard Models Black \$5.00 Gray 5.00 Brown 5.00 Green 5.00	\$3.00 3.00 3.00 3.00		
No. 692C 693C 694C 695C	Oversize Models Black \$7.50 Gray 7.50 Brown 7.50 Green 7.50	\$4.50 4.50 4.50 4.50		
PEN AND PENCIL SETS				
No. 2828 No. 2929 No. 4929 No. 6929	Short—Black \$5.00 Long—Black 5.00 Long—Black 7.50 Oversize—Black 10.00	\$3.00 3.00 4.50 6.00		





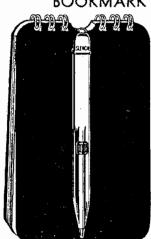
SPECIFY COLOR

Est Bros Sure a Cropens

Slencil Assortment—consists of 12 Slencils 6 long, 6 short mounted on silk easel pad 12 gift boxes supplied with the assortment Assorted colors, Black, White, Green, Blue, Red and Gold Bronze No. 100 Slencil retails for \$1.00—65c net

BOOKMARK PENCIL WITH NOTE BOOK

No. 100 Slencil Assortment retails for \$12.00—\$7.50 net

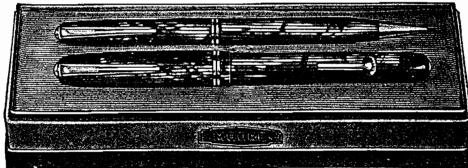


Slencil serves as a bookmark. Perfectly balanced, is flat so it will not roll nor bulge in pocket or purse. Choice of colors and two lengths—Slencil Note Book Assortment—consists of 12 Slencils and Note Books, packed in attractive counter display carton.

No. 125 Note Book Combination Retail \$1.25—75c net Assortment of 12 Retail \$15.00—\$9.00 net

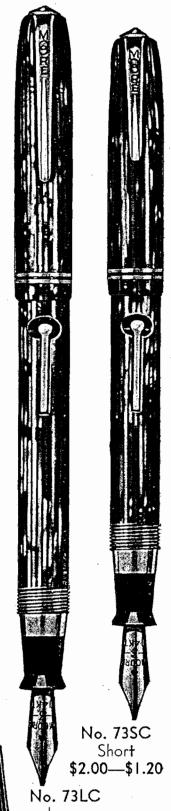
PEN AND PENCIL SET

Choice of Colors, Black, Brown, Green, Gray



The MOORE

"MASTERCRAFT" FOUNTAIN PENS



No. 73LC Long \$2.00—\$1.20

Choice of Colors Black, Brown, Green Gray

NE PROCO E PER CILIDA NO DIALETE NE PROCO NAME CIE DA NO DIALETE DE ON NA





Nationally Advertised in 4 Colors. You Have Seen WASP CLIPPERS Advertised in COLLIER'S, SATUR-DAY EVENING POST, LIBERTY and METROPOLITAN NEWS-PAPERS.



TODAY'S FINEST LOW-PRICED PEN AND PENCIL VALUES

Give your customers pen sets with GENUINE GOLD POINTS. Cheap steel points, gold plated, which will not give equal service, are used in many pens at even higher prices. Attractive Counter Salesman displays four sets with space in back to hold two in reserve. Dependable WASP CLIPPER lever fillers, delightful colors, GENUINE GOLD POINTS iridium-tipped; each box marked "Division of Sheaffer Pen." Good values for customers; good profit items for you!

Order No. 702 Assortment 6 WASP CLIPPER SETS — RETAIL \$1.95 Each

6 WASP CLIPPER Sets. Assorted Colors (Black, Silver Lahn, Brown Lahn, Green Lahn, Gray and Green). Each set complete with \$1.25 Pen, \$1.00 Pencil to match and Sample Skrip at \$1.17

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No. 900 Card Assortment

$3\kappa n p$, at $\phi 1.17$	 <i>.</i>	 · ·.· · · · · · · · ·	ψ/.υ/
6 Display Boxes I Counter Salesman.	 • • • • • • • • • • • • • • • • • • •	 	FRE
•			

Retail \$11.70 — Net to You \$7.02 — Profit \$4.68

NO. 900 CARD ASSORTMENT

I Dozen cards of real value \$1.25 pens. WASP CLIPPER lever type. Each fitted with genuine gold point, tipped with iridium. Pens assorted in Black, Gray, Green, Silver Lahn, Brown Lahn and Green Lahn. Total Retail Value, \$15.00. \$9.00 each net — in lots of 3, \$8.65 each net — 12 or more cards, \$7.50 each net.

NEW Convertible PEN & PENCIL SET

The perfect full ink capacity
Pen
The perfect Pencil

For your Purse . . . For your vestpocket

By simple interlocking of ends convertible into PEN-PENCIL combination

You choose the Style



for...

Rugs, Clothing, Paper, Linens, Etc.

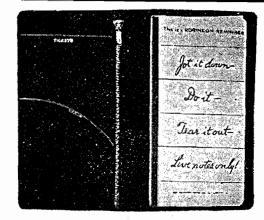
\$1.00 doz. \$9.00 gross





SEPARATE COUPONS

TEAR OUT WHEN ATTENDED TO

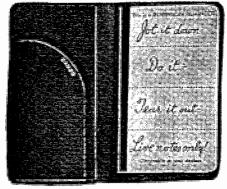


No. 51 WALLET-ZIP STYLE $7\frac{1}{4} \times 4\frac{1}{4}$ "

		Dealer
Numb	per	Cost
514	Black Morocco Grain	\$2.25 \$1.35
5182	Brown Morocco Grain	2.25 — 1.35
.5183	Black Monkey Grain	2.25 — 1.35
	Brown Monkey Grain	2.25 1.35
5185	Black Boarded Cowhide	3.50 — 2.10
5186	Brown Boarded Cowhide	3.50 - 2.10
518	Pin Morocco	5.00 - 3.00
5126	Pigskin	5.00 3.00
410	Permanent Record Book	75 doz50
460	Extra Fillers, 6-coup. \$1.3	20 doz. — .75

No. 10 ZIPPER POCKET WALLET STYLE $4 \times 7\frac{1}{8}$ "

	Dealer
Number	Cost
104 Black Morocco Grain	\$2.25 \$1.35
1082 Brown Morocco Grain	2.25 — 1.35
1083 Black Monkey Grain	2.25 — 1.35
1084 Brown Monkey Grain	2.25 — 1.35
1085 Black Boarded Cowhide	3.50 — 2.10
1086 Brown Boarded Cowhide	3.50 — 2.10
108 Pin Morocco	5.00 3.00
1026 Pigskin	5.00 - 3.00
460 Extra Fillers, 6-coup. \$1	.20 doz. — .75
410 Permanent Record Book	.75 doz. — .50



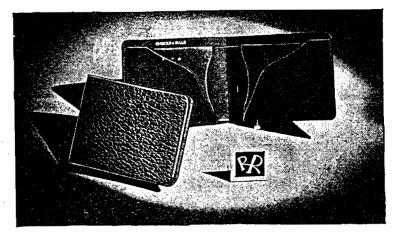
No. 34 VEST POCKET STYLE 3 x 5"

3 x 3	
	Dealer
Number	Cost
344 Black Morocco Grain	\$1.00 — \$.65
3482 Brown Morocco Grain	1.0065
3483 Black Monkey Grain	1.00 — .65
3484 Brown Monkey Grain	1.00 — .65
3485 Black Boarded Cowhide	1.50 — .90
3486 Brown Boarded Cowhide	1.50 — .90
348 Pin Morocco	2.50 — 1.50
3426 Pigskin	2.50 — 1.50



No. 46 COAT POCKET STYLE

1101 10 00711 1001121	
$3!/2 \times 7''$	Dealer
Number	Cost
464 Black Morocco Grain	\$1.50 - \$.90
4682 Brown Morocco Grain	1.50 — .90
4683 Black Monkey Grain	1.50 — .90
4684 Brown Monkey Grain	1.50 — .90
4685 Black Boarded Cowhide	2.50 1.50
4686 Brown Boarded Cowhide	2.50 — 1.50
468 Pin Morocco	3.50 2.10
4626 Pigskin	3.50 - 2.10
460 Extra Fillers, 6-coup. \$1.	.20 doz. — .75
410 Permanent Record Book	



No. 42 EXTRA THIN STYLE Attractive and Popular Priced 41/4 x 31/4"

•	
Number	Dealer Cost
Number	Cost
424 Black Morocco Grain	\$1.00 — \$.65
4282 Brown Morocco Grain	1.00 — .65
4283 Black Monkey Grain	1.00 — .65
4284 Brown Monkey Grain	1.00 — .65
4285 Black Boarded Cowhide	2.00 — 1. 2 0
4286 Brown Boarded Cowhide	2.00 — 1.20
428 Pin Morocco	3.00 1.80
4226 Pigskin	3.00 1.80

ROBINSON PEN-in-INK

The Pen That Never Fails

HERE'S WHY—the Pen Point is always in the ink and ready to write—it rests in the socket that screws down as the ink is used.

No. 25 STREAMLINE STYLE

Number	Dealer Cost
251 Black with gold stripe	\$2.45 \$1.47
252 Black with silver stripe	2.45 — 1.47
254 Brown with gold stripe	2.45 — 1.47
255 Brown with silver stripe	2.45 — 1.47
257 Green with gold stripe	2.45 — 1.47

258 Green with silver stripe

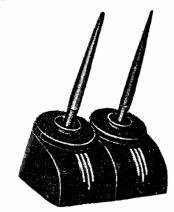


No. 30 PERPETUAL CALENDAR Dealer Number Cost 303 Black \$3.95 --- \$2.37 3.95 — 2.37 3.95 — 2.37 304 Brown

Numbe	No. 31 READI-SLIP STYLE	D	lealer Cost
31-254	Brown—No Calendar gold stripes	5.00	\$3.00
	Brown—No Calendar silver stripes		
31-256	Brown—No Calendar red stripes	5.00	3.00
31-304	Brown—with Perpetual Calendar	6.50	3.90

305 Green

2.45 - 1.47



E-ject-R PENS and NIBS

Number Cost 680 ROBINSON E-ject-R PEN, \$1.25 -- \$.75

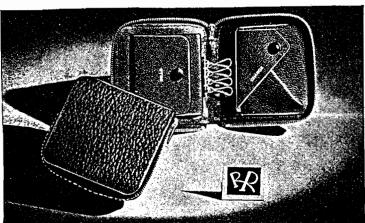
6800 ROBINSON E-ject-R Nibs .35 — .23

(Extra Fine, Fine, Medium or Broad)



No. 16 DOUBLE STYLE for Red and Black Ink

Num	ber	Retail
161	Black with red and	Cost
	silver stripes	\$5.00 \$3.00
Also	Red and Black Pens	



No. 24 CARRY-ALL STYLE

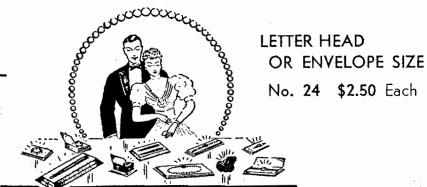
Holds Change, Bills and Keys $3\frac{1}{2} \times 3\frac{3}{4}$ " Dealer Number Cost

244	Black Morocco Grain	\$1.50 \$	\$.90
2482	Brown Morocco Grain	1.50	.90
2483	Black Monkey Grain	1.50	.90
2484	Brown Monkey Grain	1.50 —	.90
2485	Black Boarded Cowhide	2.50	1.50
2486	Brown Boarded Cowhide	2.50	1.50
248	Pin Morocco	3.50 —	2.10
2426	Pigskin	3.50 —	2.10

DISTINCTIVE CUTS FOR MANY USES



BUSINESS CARD OR SMALL BLOTTER SIZE
No. 23 \$2.00 Each



A SIZE FOR MANY USES

No. 25 \$3.00 Each





SUPPLY YOUR OWN WORDS

> No. 26 \$2.50 Each



No. 27 \$2.00 Each

No. 28



\$1.00 Each

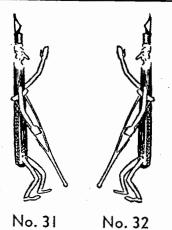
No. 29



\$1.25 Each

No. 30





No. 31 \$1.00

Each

No. 32

\$1.00 Each BRING YOUR PEN TROUBLES TO

US

On.WE FIYEM FOUNTAIN PENS

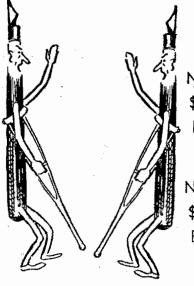
FOUNTAIN PENS

REPAIRS WHILE

YOU WAIT.

No. 33 \$2.50

Each



No. 35

No. 34

No. 34

\$1.25 Each

No. 35 \$1.25

Each

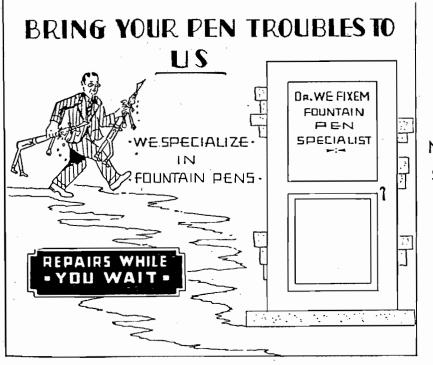
BRING YOUR PEN TROUBLES TO

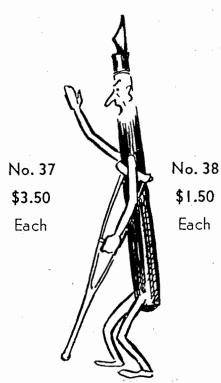
US

OR.WE FIXEM FOUNTAIN PEN SPECIALIST
IN SPECIALIST

\$3.00

Each





A Proven Profit Producer The Improved

FRANKLIN SIGNET EMBOSSER

EQUIPPED AS FOLLOWS:

- ONE FRANKLIN SIGNET EMBOSSER with cord, plug and exclusive "FINGER TIP HEAT CONTROL."
- ONE PEN ATTACHMENT automatically self aligning for any size pen or pencil . . . prints complete name in one operation.
- ONE ROLL OF GENUINE GOLD LEAF 23 karat, full one inch wide.
- TWO SETS OF DURA CAST TYPE each in a handy type box.

This Size Type for Leather— (

ROBERT OLIVER

This Size Type for pens—

THOMAS F. GRAY

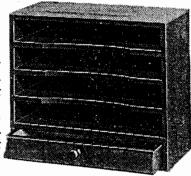
- TYPE TWEEZERS
- FLANNEL FOR FINISHING
- PRACTICE EQUIPMENT pieces of leather and pen barrel for practicing.
- COMPLETE SET OF INSTRUCTIONS

INCREASE SALES BY STAMPING NAMES OR INITIALS ON

Billfolds, Book Covers, Leather Cases, Fountain Pens, Pens and Pencil Sets, Playing Cards, Stationery, Unbreakable Crystals, Cardboard or Silk Lined Jewelry Cases or Boxes.

FREE!!!

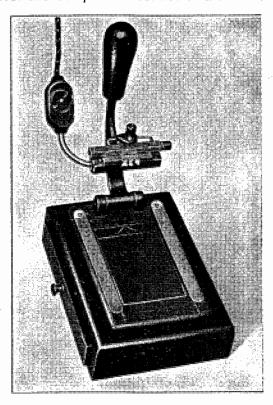
This beautiful mahogany finished type cabinet with purchase of any 6 sets of type! Holds 8 sets of typewith drawer for leaf and supplies.



Ordered Separately

\$2.50

De Luxe Model B Neat and Compact—Measures 8" x 7" x 7"



Mounted on Base Drawer for Supplies

Complete described

Ready to use on 110-Volts-A.C. or D.C.

Shipping weight approx. 12 pounds

No complicated gadgets to remove and fuss with when changing names. Type sets directly into machine—in full view of operator.

QUICK STARTING HEAT. Machine may be set at correct heat for continuous stamping on leather goods, pens, etc.

Ideal for Demonstration Sales.

RESULTS - same as costlier machines.

LEAF AND FOILS	∠ ATTACHMENT—tor stamping optical
23K Gold Leaf—10 ft. x 1 in. wide	cases, zipper tourist cases, etc\$4.50
per roll \$1.00 Imitation gold, aluminum, 100 ft. x 3/4 in. per roll 75c	STATIONERY ATTACHMENT — for stamping on stationery, playing cards and greeting cards \$4.50
Colored Foils— blue, ruby, green, black 100 ft. x 3/4 in. per roll 75c other widths in proportion specify width when ordering	IMPRESSION PADS—for use with Stationery Attachment bundle of 50 pads \$1.00
ROBERT OLIVER No. 2430—12 pt. Complete set \$2.00 ROBERT OLIVER	ALICE Complete set\$3.75
No. 2432—12 pt. Complete set \$2.00	
ROBERT OLIVER No. 2430 and No. 2432 used in combination	No. 721—36 pt. Mono- gram
Mr. and Mrs. Fred E. Stanley No. 2440—12 pt. Caps. and lower case Complete set \$4.00	Complete set \$4.25 No. 3621—18 pt. Complete set \$3.75
No. 2411—Fountain Pen	PLG No. 3631—18 pt. Complete set \$3.75
Complete set \$4.50 IMPORTANT! Specify make of machine when ordering pen type — or send a	No. 3641—18 pt. Complete set\$3.75 No. 3661—18 pt. Complete set\$3.75
EMBLEMS for Fraternal Organizations	GHR Ro. 3671—18 pt. Caps. only Complete set \$3.75
	ellen coleman Lower case only
SE STATUTE CONTROL OF SECONDARY	Complete set \$3.75 Ellen Coleman Caps. and lower case
each BC Complete set (13) \$5.00	2 complete sets\$7.50 No. 3681—18 pt. Caps. only Complete set\$3.75
For other and special emblems send sketch or copy for quotation	ΩΔΞ Greek Letters Complete set \$3.75

ON ANY GOLD STAMPING MACHINE

Please Read—Then Order

TERMS AND INSTRUCTIONS FOR ORDERING

As a suggestion, to avoid delay in shipping your first order, include remittance in full.

OPEN ACCOUNTS—Our terms to responsible merchants, who have an established credit or satisfactory rating in the commercial agencies and who can furnish references acceptable to us, are 2%-10 days or net 30 days on all merchandise.

DEPOSITS

We require a deposit equal to 20% on all C. O. D. orders.

ORDERS LESS THAN \$3.00

Please send remittance in full with orders for \$3.00 or less. You save at least 20c C. O. D. and money order fees by doing so.

We will accept payments in U. S. Postage Stamps (small denomination please).

OUR SHIPPING FACILITIES

We ship all orders the same day we receive them whenever possible. Our liberal money-back guarantee proves to you beyond a doubt that we have absolute confidence in our goods.

OUR MONEY BACK GUARANTEE

We absolutely agree to refund your money (less 10 percent for handling charges) for any merchandise that you cannot sell, or do not wish to keep, returned to us in first-class condition within 30 days from date of purchase.

HIGHEST PRICES PAID FOR OLD GOLD POINTS

WE OFFER

10 K ... PER DWT ... 67c 14 K ... PER DWT ... 94c

Prices Subject to Change Without Notice

SEND YOUR OLD GOLD POINTS IN NOW (We Do Not Buy Gold in Any Other Form)

SUPPLEMENT TO



CATALOG

PRICE CHANGES

- ★ Take advantage of the new low prices for the items illustrated in this supplement.
- ★ Compare with our last catalog.
- ★ See how our increasing volume enables us to offer you these outstanding values.
- ★ Use this supplement together with our last catalog for ready reference for all of your Pen Repair Supply needs. All other items shown in our last catalog are still available AT PRICES LISTED THEREIN.

PENCRAFT, INC. - 5 BROMFIELD ST. - BOSTON, MASS.

FIRST QUALITY HARD IRIDIUM 14K GOLD POINTS

LARGER SIZES — BETTER VALUE THAN EVER — AT A LOWER PRICE ORDER SAMPLES AND COMPARE WITH ANY YOU HAVE USED

Tipped with the highest quality IRIDIUM to insure long wear, smoothness and complete writing satisfaction. High standards of

manufacture plus rigid inspection is your guarantee of absolute

quality.

Complete Assortment \$3.75

Each \$4.00 Dozen

35c

48c \$5.50

Nº 2

Nº4 60c

\$7.00

70c \$8.20 148 80c

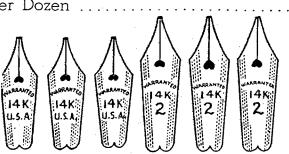
90c \$9.40 \$10.50

Nº6

SAVE MORE THAN HALF ON THIS **ASSORTMENT**

Special value 12 gold pen point assortment with alloy IRIDIUM tip points. Good value.

Per Dozen







Alloy Iridium Tip Points 14K Gold

No. 19 Each 25c	Doz. \$3.00	No. 28 Each 43c	Doz. \$5.00
No. 21 Each 32c	Doz. 3.70	No. 31 Each 47 c	Doz. 5.50
No. 23 Each 34c	Doz. 3.95	No. 32 Eαch 47c	Doz. 5.50
No. 24 Each 35c	Doz. 4.00	No. 50 Eαch 70c	Doz. 8.25

DURIUM PEN POINTS

A new point far superior to the gold-plated or plain steel point. Smooth writing, non-tarnishable Durium Pen Points will give complete satisfaction.

Gross, \$2.90 Sizes 6, 7 and 8 40c doz. Gross, \$3.00

Durium Two-Tone Nibs

..... 40c doz. \$3.50 gross \$3.75 gross



STAINLESS STEEL BALL POINTED NIBS

Non-corrosive, stainless steel, gold-plated points

25c dozen \$2.25 gross

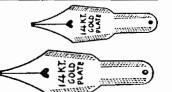


GOLD PLATED POINTS

Small points, dozen....15c

Gross.....\$1.50

Large points, dozen....20c Gross........... 1.90 €



STAINLESS CORROSION-PROOF

14K Gold Plated
F. P. Points
5c Each
45c Doz.

Gross \$4.25



TWO-TONE



Dozen 50c

Gross \$4.75

RADIITE IRIDIUM TIPPED POINTS

Made like the best quality gold nib highly-polished and non-tarnishable.
These points will wear a lifetime.

The second of th
Sizes 1 to 6each 13c
Dozen
Size 8 each 18c
תו מר

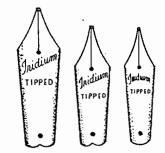
RADIITE IRIDIUM TIPPED TWO-TONE GOLD PLATED NIB A



Sizes 2—4—5 **Each 15c**

Dozen \$1.50

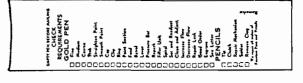




IRIDIUM TIPPED DURIUM SMOOTH WRITING NIBS

Each	10c
Dozen	\$1.00
Gross	\$9.00

PEN REPAIR ENVELOPES



This preference delivered		FOUNTAIN PENS MECHANICAL PENCILS REPAIRED PROMPT. EFFICIENT SERVICE	
REPAIR NO.	DEALER	DATE	
OWNER			
		The second secon	<u></u>

100—60c 500—\$2.25 1000—\$4.00 3000 Your Name and Address Imprinted \$15.00

5000 Your Name and Address Imprinted \$23.50

THESE LOW PRICES CANNOT BE
DUPLICATED

LEADING PEN PARTS HOUSE IN U.S.A.

DESK SET ORNAMENTS



No. 20

No. 30

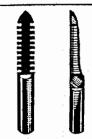
No. 40

No. 50

The above figures are 2/3 of actual size and come equipped with screw for attaching to base.

Price Each 20c

Dozen \$1.80

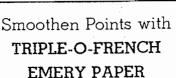


COMB FEEDS

(Clean Cut)
10c Each

60c Doz.

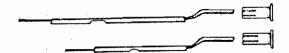
3 Doz. — \$1.50



6 Sheets 15c

PARKER PRESSURE BARS

For Parker Duofold and Parker Lucky Curve



10c each—80c dozen



DIAPHRAGM FOR PARKER FILLER UNIT

SLENDER (Ladies)

STANDARD (Medium)

OVERSIZE (Large)

Each 10c
Doz. 80c



PARKER DUOFOLD CLIPS

Each 25c Doz. \$2.40



PARKER VACUUM CLIPS

Gold Filled or Chrome

40c Each

PARKER CLIP SCREWS or BLIND CAP SCREWS



Each 5c Doz. 50c

BLIND CAP BANDS Ea. **5c**Gold Filled or Chrome Doz. **50c**

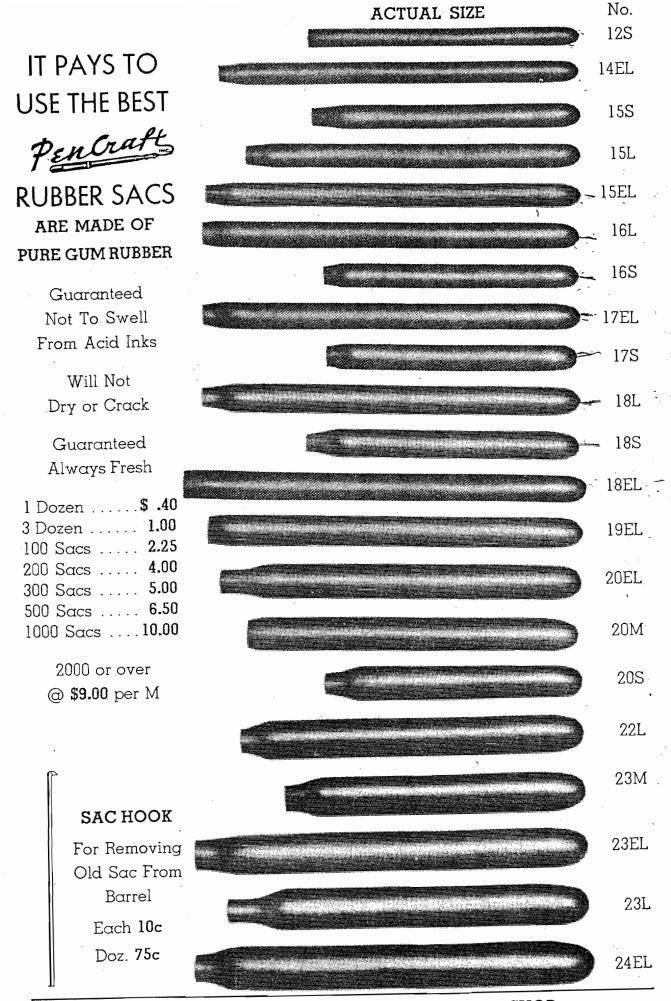
PARKER DUOFOLD BLIND CAPS (End Caps)

Senior Junior Lady 10c Each



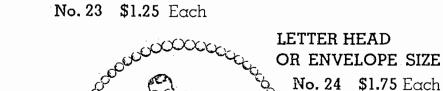
80c Dozen

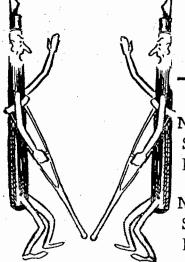
SEND US YOUR OLD GOLD POINTS APPLY SAME TOWARDS PURCHASES — WE PAY 94c DWT.



DISTINCTIVE CUTS FOR MANY USES

BUSINESS CARD OR SMALL BLOTTER SIZE

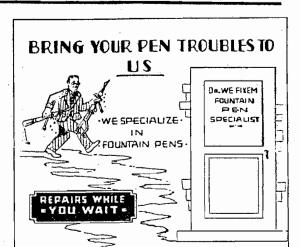




No. 34 \$1.00 Each

No. 35 \$1.00

\$1.00 Each



No. 33 \$1.75

Each

OTHER CUTS REDUCED

No. 35

No. 25	1	Vow	r	\$2.25
No. 26		11		1.75
No. 28				.75
No. 31				.75
No. 32				.75
No. 36				
No. 37				
No. 38		11		1.25

FILL IN
YOUR OWN
WORDS
No. 27 \$1.50 Each



No. 29

No. 34



\$1.00 Each

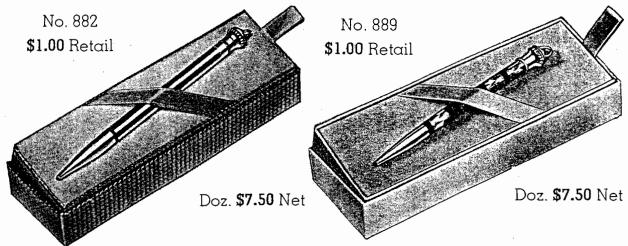
No. 30



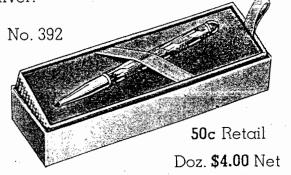
A WONDERFULL SALES STIMULATOR

We have introduced this item late last fall and made a decided hit—not saying anything about the added business it has brought in on other merchandise.

ORDER A SAMPLE AND BE CONVINCED



A pencil so designed that strength is not sacrificed for daintiness. Just what every woman wants for her purse. Gold filled with beautiful fancy chased barrel. Comes in a distinctive individual box. Can also be had in sterling silver.



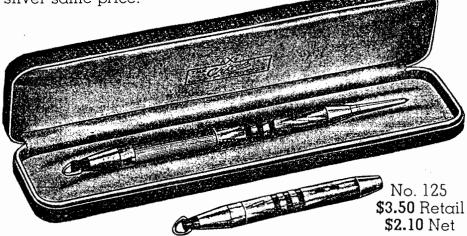
The smallest gold-filled pencil made. Only 23/4 in. long. Most suitable for bridge prizes, favors, and other purposes where a dainty but practical 50c article of real quality is desired. Each pencil comes in attractive individual box. Sterling silver same price.

Light weight, match-like slenderness, make this black-and-gold masterpiece the pencil for club women, bridge players, and others. We are receiving hundreds of rush repeat orders on this quick seller. Order three dozen and get display free.

A. T. CROSS PENCILS

—a quality line that attracts additional pencil business irrespective of what other styles you carry. Every pencil is guaranteed. They are simple in operation, use standard size leads, and are made by fine craftsmen from the finest materials. With ninety-two years' experience behind them, they must be right. Stock them, show them, and you will sell them.

A beautiful telescopic pencil in 12 Kt 1/20th gold, handsomely chased, with three enameled black inserts set in contrastingly. Size closed, to slip in vest-pocket or attach to chain, 3 in. Extended, for writing, 5½ in. Though priced low, this is a high quality item in every respect.



SPECIAL FOR LIMITED TIME ONLY

This Proven Profit Producer The Improved

FRANKLIN SIGNET EMBOSSER

EQUIPPED AS FOLLOWS:

 ONE FRANKLIN SIGNET EMBOSSER with cord, plug and exclusive "FINGER TIP HEAT CONTROL".

ONE PEN ATTACHMENT —
 automatically self aligning for any size
 pen or pencil . . . prints complete name
 in one operation.

- ONE ROLL OF GENUINE GOLD LEAF 23 karat, full one inch wide.
- TWO SETS OF DURA CAST TYPE each in a handy type box.

This Size Type for Leather— ROBERT OLIVER

This Size Type for Pens—

THOMAS F. GRAY

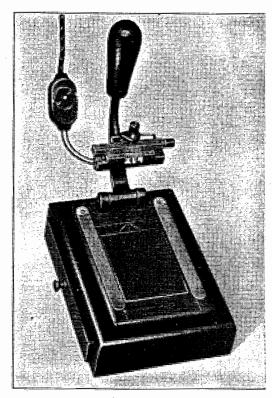
- TYPE TWEEZERS
- FLANNEL FOR FINISHING
- PRACTICE EQUIPMENT—pieces of leather and pen barrel for practicing.
- COMPLETE SET OF INSTRUCTIONS INCREASE SALES BY STAMPING NAMES OR INITIALS ON

Billfolds Book Covers Leather Cases Pen and Pencil Sets Playing Cards Stationery Unbreakable Crystals

Fountain Pens

Silk Lined Jewelry Cases or Boxes

DE LUXE MODEL B Neat and Compact— Measures 8" x 7" x 7"



Mounted on Base Drawer for Supplies

Complete as described

\$22.50

Ready to use on 110-Volts—A.C. or D.C.

Shipping weight approx. 12 pounds

No complicated gadgets to remove and fuss with when changing names. Type sets directly into machine—in full view of operator.

QUICK STARTING HEAT. Machine may be set at correct heat for continuous stamping on leather goods, pens, etc.

Ideal for Demonstration Sales.

RESULTS—same as costlier machines.